ZYDUS

SENIOR EXECUTIVE :

Procure to Pay cycle processing for third party manufacturers,

Replenish supply of existing products for India Market,

New Product Development and Launch,

Alternate Vendor Development,

Sourcing and Procurement,

Central Coordinator within and beyond the organization,

Pricing, Cost Evaluation, and improvement,

Inventory Management and Risk Mitigation

Executive:

New Product Development on Contract Manufacturing,

Project Management,

Sourcing and Procurement for India Market Business,

Central Coodinator within and beyond the organization

GSK

Description:

Meeting Key Healthcare Practitioners,

Building brand image by providing scientific informations to the Healthcare professionals, by sharing new udpates in the therapy area, and by effective communication,

Conducting CMEs,

Customer oriented counselling,

Achieving Sales Targets,

Strategy Implementation,

Retail Pharmacy and Stockist Visit,

Carry & Forwarding Agent visit

INTAS:

Meeting Key Healthcare Practioners of various specialities,

Brand Building by effective communication and by good customer handling,

Achieving sales targets,

Competition Analysis,

Strategy Implementation,

Customer Relationship Management (CRM),

Retail Pharmacy and Stockist Visit

NATRAJ MEDICAL STORE:

Handling of Prescriptions,

Patient Counselling,

Patient Education and Social Awareness.

Purchase,

Inventory Management,

Billing and Cash Management,

Monitoring Short Expiry Goods

Gayatri Medical Store:

Handling of Prescriptions

Monitoring Short Expiry

Billing and Cash Management

Stock Management